

Singapore Business Mission to Indonesia - Surabaya and Jakarta
Monday 28 March to Thursday 31 March 2016
Partipant List

S/N	Company Name	Participant's Name	Designation	Nature of Business	Area of Interest in Indonesia	Wish to Meet
1	Sakae Holdings Ltd/Sakae Corporate Advisory Pte Ltd/ Singapore Manufacturing Federation	Douglas Foo	Chairman / President	Global food & beverage company Corporate advisory services	<ol style="list-style-type: none"> 1. Expansion opportunities of Sakae Brand overseas 2. Opportunities for bulk procurement with Sakae's established food source network 3. Provision of hospitality consultancy and event management 4. Import/export of food products 5. Business solutions 	<ul style="list-style-type: none"> • Indonesian companies looking for investment from overseas from Sakae Holdings. • Fish farmers to supply raw materials for Sakae Holdings operations • Indonesian partners interested in Joint Ventures in Indonesia and Singapore
2	Angeline Suparto Law Corporation	Angeline Suparto	Managing Director	Provide a comprehensive range of legal services in Singapore, Indonesia and Hong Kong & PRC	Provide legal services to foreign firms in Indonesia	<ul style="list-style-type: none"> • Companies requiring legal advice
3		Patrick Tuah	Head, Practice Development & Finance			
4	The Biofactory Pte Ltd	Rose Tan	Director	To set up genetic labs and distribute molecular devices	Hospitals	<ul style="list-style-type: none"> • Looking for partners to set up genetics labs and distribute molecular devices
5	Grep Tech Pte Ltd	Robin Lou	General Manager	Grep Tech Pte Ltd is a local SME. We are focused on using innovative technology to help businesses increase their productivity and competitiveness. We design and manufacture a range of innovation productions. The company's flagship product is GT Notify SMS Notification System, which helps businesses to improve external and internal communication efficiency	Information Technology, Telecommunication, Mobile Marketing, etc	<ul style="list-style-type: none"> • Indonesian companies that want to collaborate on the marketing and sale of company's flagship product

6	Flotech Controls Pte Ltd	Jack Yap	Director	<p>We engineer, design and build solutions to improve industrial process. We offer a comprehensive range of instrumentation for measuring Flow, Level, Pressure and Water Quality</p>	<p>1) Industrial Process Instrumentation and Control Systems. 2) Drinking Water Disinfection Systems. 3) Water Quality Measuring Systems. 4) Flood Monitoring Systems.</p>	<ul style="list-style-type: none"> • Indonesian companies from the water management sector. • Engineers and project managers involved with water systems for developments projects
7	Fassler Gourmet Pte Ltd	Wang Xian Zhen	Procurement Manager	<p>Fassler Company's profile:</p> <ul style="list-style-type: none"> • Fassler Gourmet, a Singapore Food company was founded in 1991 • The seafood smoke production house in Singapore • Established brand for processed and smoked seafood • Central kitchen producing soup and sauces • Manufacturing and production capability for fish and seafood portioning and filleting, curing and smoking • Development expertise in small goods, smoked goods, seafood products, soups and sauces • Responsible sourcing from global sauces 	<ul style="list-style-type: none"> • To explore import & export food/seafood market opportunity in Indonesia • Market trade condition and relevant food regulatory • Relevant trade network including seafood/gamefish processors/supply and potential customers including distributors, HORECA customers 	<ul style="list-style-type: none"> • Hoteliers • Restaurant Owners • Caterers
8		Teezar Romy Firmansyah	VP Investments			

9	SSA Consulting Group Pte Ltd	Rafee Salleh	Senior Manager	<p>Founded in 1986, SSA Consulting Group Pte Ltd (SSA) is one of Singapore's leading training providers. It is accredited by the Singapore Workforce Development Agency (WDA) as a Continuing Education & Training (CET) Centre, a status accorded to select training providers who deliver high quality training and performance standards consistently.</p>	<p>Value proposition:</p> <ol style="list-style-type: none"> 1. Journey of Entrepreneurship (JoE) Programme <ul style="list-style-type: none"> • The JoE programme is our home-grown courseware targeting children from 9 – 16 years old. • The JoE programme endeavours to nurture children on the concept of financial literacy and entrepreneurship through fun and enriching activities. • It recently clinched a Master Licensee for the United Arab Emirates (UAE). With this, JoE has a presence in Singapore, Egypt and UAE so far. 2. Workplace English <ul style="list-style-type: none"> • This English language programme is develop based on the Workplace Skills Qualifications (WSQ) Workplace English course available in Singapore. • This programme uses the speech recognition technology (powered by Burlington English) to improve the trainees day-day spoken English 3. ICDL™ Programme <ul style="list-style-type: none"> • This is an Internationally recognised IT certification programme • It provides the courseware such as: <ul style="list-style-type: none"> – The very basic e.g. Equal Skills – The Microsoft Office suite – The Microsoft Projects 4. Soft-Skills courses <ul style="list-style-type: none"> • We are looking at certifying our courseware with a recognised certification body. • This programme is develop based on the Workplace Skills Qualifications (WSQ) Workplace Skills (WPS) and Executive & Development (EGDE) course available in Singapore 	<p>Looking for Master Licensee for its programmes:</p> <ol style="list-style-type: none"> a. Courseware b. Software <ul style="list-style-type: none"> • Training Management Software (cloud-based TMS) • Learning Management Software (cloud-based LMS) • Accounting Management Software (cloud-based, using Xero Accounting Software) <p>The 3 software will be integrated real-time so as to minimise the duplication of data residing in the three systems.</p> c. Train-the-trainers programme d. Know-how on: <ul style="list-style-type: none"> • Training Centre operations (including pre, during and post sales) • Sales, marketing and promotions
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10	BGGGroup SG Pte Ltd	Paolo Traisci	General Manager	<p>The Bgroup was set up in the 70s as a company specialized in transporting hanging garments. With its' rapid growth, the business expanded into restoration services, cost optimization, goods handling and delivery improvements for customers.</p> <p>Today, BGroup is the partner of leading international brands in the garment sector for inspection, pick & pack services and stock management of raw materials and finished products in Italy and 9 countries in Asia. Nothing moves as fast as fashion and we make it move even faster.</p> <p>We know how important it is for a garment to arrive in store on time and in perfect condition. We work hard to make sure we never disappoint.</p> <p>We stand for out for our care towards each customer's needs, our constant search for innovative solutions, and our use of tools, our skilled staff and advanced IT systems to provide real-time information on our operations while creating substantial savings for our clients while they can dedicate their time to their business.</p> <p>BGroup – We are logistics tailors who are proud to work to measure.</p>	<p>Business partners Distributors Decision makers</p> <p>In the fashion or industries that require warehouse solutions</p>	<p>Business partners Distributors Decision makers</p> <p>In the fashion or industries that require warehouse solutions</p>
11	Infineon Technologies (S) Pte Ltd	Khor Hwai Lin	Senior Strategy Manager	<p>Infineon Technologies AG is a world leader in semiconductors with global headquarter based in Neubiberg Germany. Infineon offers products and system solutions addressing three central challenges to modern society: energy efficiency, mobility and security. In the 2015 fiscal year (ending September 30), the company reported sales of about Euro 5.8 billion with some 35,400 employees worldwide. Infineon is listed on the Frankfurt Stock Exchange (ticker symbol: IFX) and in the USA on the over-the-counter market OTCQX International Premier (ticker symbol: IFNNY).</p>	<p>Local distributors for:</p> <ul style="list-style-type: none"> • Semiconductor components • Passive devices <p>Electronics manufacturers and/or design houses for:</p> <ul style="list-style-type: none"> • Home appliances (eg: aircon, induction cooker, a/v system) • Mobile devices (eg: smartphones, wearable) • LED lighting • Power supply (eg: UPS, power adaptors) • Renewable energy (eg: solar, wind) • Industrial automation (eg: motor control, robot, welding machines) • Electric transportation (eg: e-bike, e-boat, small e-vehicle) • Motorcycle engine control unit • Car body control module (eg: window control, seat control, rear light module, HVAC control module) 	<p>Local distributors for:</p> <ul style="list-style-type: none"> • Semiconductor components • Passive devices <p>Electronics manufacturers and/or design houses for:</p> <ul style="list-style-type: none"> • Home appliances (eg: aircon, induction cooker, a/v system) • Mobile devices (eg: smartphones, wearable) • LED lighting • Power supply (eg: UPS, power adaptors) • Renewable energy (eg: solar, wind) • Industrial automation (eg: motor control, robot, welding machines) • Electric transportation (eg: e-bike, e-boat, small e-vehicle) • Motorcycle engine control unit • Car body control module (eg: window control, seat control, rear light module, HVAC control module)

12	FAR EAST FLORA HOLDINGS PTE LTD	Ryan Chioh	Managing Director	<p>Full-fledged flowers and gifts provider. Provides the following services:</p> <ol style="list-style-type: none"> 1. Flowers and Plants 2. Gifts 3. Gourmet & Hampers 4. Customized corporate gifting 5. Events 	To source for raw materials (ie fresh flowers)	
13	Buenoz Consulting Pte Ltd	Ryan Chew	Director	<p>Buenoz Consulting is a young company started by a group of ex-investment bankers to gather talented people, opportunities and resources together to build the world's market alliance so as to achieve greater economic sustainability and efficiency. We have worked with numerous companies, from MNCs to small family business in realizing their business goals.</p>	<ul style="list-style-type: none"> • Corporates/Universities/Financial institutions who maybe interested in www.cisi.org training and qualifications • We are working with a global client who is interested in the biz of packaging • On behalf of clients, we would like to meet with flexible packaging companies who manufacture standing pouch. Or consumer goods producers such as coffee brand owners, bath & shampoo/detergent brand owners. 	<ul style="list-style-type: none"> • Corporates/Universities/Financial institutions who maybe interested in www.cisi.org training and qualifications • On behalf of clients, we would like to meet with flexible packaging companies who manufacture standing pouch. Or consumer goods producers such as coffee brand owners, bath & shampoo/detergent brand owners.
14	Cyclect Group of Companies	Melvin Tan	Managing Director	<p>The Cyclect Group provides engineering, procurement, construction and project management services for marine and land industries.</p>	<ul style="list-style-type: none"> • Energy intensive industrial plant owners, partner, consultants, developers. (e.g Paper, Mills Refinery, Chemical, Powerplant owners). We offer high-efficiency cogen/trigen systems that generate power, chilled water, steam distilled water (from waste water). • Mission Critical, High End facility owners who value operational excellence. • Forward-looking owners/Developers and possible finance and business partners for Solar Rooftop and farms. 	<ul style="list-style-type: none"> • High End facility owners who value operational excellence. • Forward-looking owners/Developers and possible finance and business partners for Solar Rooftop and farms.
15	PET LOVERS CENTRE PTE. LTD.	Ng Whye Hoe	Managing Director	<p>Pet Lovers Centre (PLC) is a home-grown pet retail and service chain that was founded in 1973 as a family hobby business. The company only rapidly grew since the second generation of the Ng family took over in 1995. Since then, they have expanded to Malaysia and eventually to Asia.</p> <p>A pioneer in the pet food and accessory retail industry in Singapore, PLC is a household name today, known for its ability to offer its customers the widest and freshest range, coupled with prompt and warm service.</p>	To expand their business model to Indonesia	<ul style="list-style-type: none"> • Partners looking to collaborate on the expansion of the PLC pet related business operations

16	OSL Holdings Pte Ltd	Andy Ong	Director	Realty Property Investment	Looking for Realty Investment opportunities in Surabaya & Jakarta	Looking to meet investors that are keen to work with OSL on realty investments
17	OSL Shinko Air-Conditioning Pte Ltd	Leonard Ong	Director	<p>OSL Shinko Air-Conditioning Pte Ltd was established in 1985. Our Air Handling Units (AHU) and Fan Coil Units (FCU) are manufactured both locally and overseas. We supply all types of AHUs for Commercial, Industrial, Cleanroom and Marine applications. OSL Shinko has a plant in China and Indonesia. Our line of products are manufactured under stringent standard, compliance SISIR Standard which is, equivalent to the USA ARI Standard 430 for AHU and ARI Standard 400 for FCU.</p> <p>We have a team of experienced and dedicated marketing personnel with more than 10 years of experience in the industries. Our functions are serving our prestigious customers with prompt responses and technical know-how. We have a service team that provides after sales services.</p>	AHUs for Commercial, Industrial, Cleanroom and Marine applications segments	Project Management and facilities managers in both the commercial and consumer segments of the Indonesian market
18	Building and Construction Authority	Jo Yap	Head (South East Asia Desk) International Markets Department, International Development Group	<p>The Building and Construction Authority (BCA) is an agency under the Ministry of National Development, championing the development of an excellent built environment for Singapore. "Built environment" refers to buildings, structures and infrastructure in our surroundings that provide the setting for the community's activities.</p> <p>BCA's Core Functions</p> <ul style="list-style-type: none"> • Building Engineering Group • Building Plan and Management Group • Special Functions Group • Business Development Group • Technology Development Group • Corporate Development Group • International Development Group • Construction Productivity Group • Research Group • BCA Academy 	<p>Areas of Interest</p> <ul style="list-style-type: none"> • Home Dwellers/Building Owners • Industry Professionals • Amusement Rides Safety • Building Control & Management • Export Services • Government Assistance • Information On Construction Quality (IQUAS) • Manpower • Procurement • Technology Development 	<p>Wish to Meet</p> <ul style="list-style-type: none"> • Government officials • Project managers and architects • Decision makers in the Building and construction segment
19		Farah Binti Mohd Faudzi	Country Manager (South East Asia Desk) International Markets Department, International Development Group			

20	Scatech Engineering Pte Ltd	Terence Tan	Safety Manager	Scatech Engineering Pte Ltd has established itself the leading company specializing in sales and rental of suspended scaffolds (gondolas) in Singapore. Founded in 1984, we have since provided quality gondola systems for projects involving construction, repairs and maintenance of residential, commercial and industrial buildings and offshore structures as well. Download e-catalog here.	Indonesian companies interested in the following services: 1. Building Maintenance Units (BMUs) 2. Permanent System a. Davits Arm System b. Direct Anchorage System c. Track System 3. Safety Equipment 4. Support 5. Temporary System	Wish to Meet • Developers • Project managers and architects • Decision makers in the Building and construction segment
21				Our wealth of technical expertise accumulated over the years enables us to develop a comprehensive range of temporary and semi-permanent gondola systems. We not only manufacture these gondola systems, we also uniquely design and modify them to suit different buildings and structures.		
22	Singapore Manufacturing Federation	Lam Kim Nee Emmeline	Director	Trade Association/Organizers of Business Mission		
23		Chong Yi Leon	Executive			
Total Number of Partipanting Companies		17				
Total Number of Partipants		21				
Total Number of Partipants (including SMF Secretariat)		23				